

# Fixed Rate Secondary Market Home Loan Disclosure Packet

Thank you for your interest in applying for a home loan with Nodaway Valley Bank.

The following information is usually required during the loan process. Please note that this supporting information is not required to be provided at the same time you provide your loan application.

- Copies of paystubs for the past 30 days for each borrower.
- Copies of W2 and/or 1099s forms for the previous 2 years for each borrower.
- Copies of last 2 years completed Personal and Business Federal Income Tax returns (if applicable) with all schedules included, YTD P&L Statement and Balance Sheet.
- Proof of additional income (Awards letters, lease agreements, etc.)
- Copies of bank/asset statements for the previous 2 months, and a copy of most recent 401k statement, or any additional investment accounts.
- Provide a copy of each applicants valid, unexpired Driver's License or state issued identification.
- Copy of signed "Contract to Purchase" with a copy of the earnest money check.
- Copy of signed sales contract when current home is being sold. HUD settlement statement when available.
- Complete copy of all divorce decrees and/or separation agreements along with all amendments.
- Bankruptcy Petition decree, schedule of creditors, and discharge of bankruptcy with letter of explanation.
- For Refinance Transactions:
  - Copy of Last 3 Months Mortgage Statement
  - Copy of Proof of Homeowners insurance
  - Copy of Paid Real Estate Taxes

Please contact one of our loan officers if you have any questions.



Maryville		St. Joseph - Riverside
Randy Luke	500774	David Lewis 539567
Brian Schieber	500812	Lisa Little 609274
Tom Shelton	1452421	<b>Brett Steiner</b> 1875197
Clint Tobin	500883	<b>Craig Lewis</b> 2141866
Ben Shifflett	2181022	
Trent Nally	2348355	St. Joseph - Cook Road
		Carol Barnett 539630
Mound City		<b>Seann O'Riley</b> 483022
Mark Quick	1007024	John Thompson 1274408
Platte City		St. Joseph - Faraon
Kelly Parkhurst	405346	Rodger Karn 483222
		Jason Swofford 1511178
Smithville		
Travis Boyer	405358	St. Joseph - King HIII
Keri Rotterman	405344	<b>Jeff Bird</b> 539456
		Sean Farris 1381606
Northland Lending	Office	
Marvin Davis	446030	Savannah
Ryan Lorentz	657446	Steve Houston 501056

For more information please call us at any of the numbers listed below. MARYVILLE (660) 562-3232 • ST JOSEPH (816) 364-5678 • PLATTE CITY (816) 597-5300 SMITHVILLE (816) 873-2929 • SAVANNAH (816) 324-3158 • MOUND CITY (660) 442-3131 NORTHLAND LENDING OFFICE (816) 407-8682 • TOLL FREE (877) 217-4682

02/25



# ECOA Valuations Rule Right to Receive Copy of Appraisal

To determine the property's value, we may order an appraisal at your expense. We will promptly provide a copy of any appraisal, even if the loan does not close. You may order and pay for another appraisal for your own use.

ECOA Valuations Rule applies to closed-end or open-end credit secured by a first lien on a dwelling.

Maryville, MO 64468 660-562-3232 Mound City , MO 560-442-3131

Savannah, MO 816-324-3158

Smithville, MO 816-873-2929

Platte City, MO 816-597-5300 St. Joseph, MO 64507 816-364-5678



Rev. April 2016

FACTS	WHAT DOES NODAWAY VALLEY BANK DO WITH YOUR PERSONAL INFORMATION?		
Why?	Financial companies choose how they share your personal information. Federal law gives consumers the right to limit some but not all sharing. Federal law also requires us to tell you how we collect, share, and protect your personal information. Please read this notice carefully to understand what we do.		
<ul> <li>with us. This information can include:</li> <li>Social Security number</li> <li>Account balances</li> <li>Payment history</li> </ul>		<ul> <li>collect and share depend on the product or service you have</li> <li>Transaction history</li> <li>Credit history</li> <li>Account transactions</li> <li>we continue to share your information as described in this</li> </ul>	
How?	All financial companies need to share customers' personal information to run their everyday business. In the section below, we list the reasons financial companies can share their customers' personal information; the reasons Nodaway Valley Bank chooses to share; and whether you can limit this sharing.		
Reasons we ca	an share your personal information	Does Nodaway Valley Bank share?	Can you limit this sharing?
<b>For our everyday business purposes -</b> such as to process your transactions, maintain your account(s), respond to court orders and legal investigations, or report to credit bureaus		Yes	No
For our marketi to offer our produ	<b>ng purposes -</b> acts and services to you	No	We don't share
For joint marketing with other financial companies		Yes	No
For our affiliates' everyday business purposes - information about your transactions and experiences		No	We don't share
	s' everyday business purposes - t your creditworthiness	No	We don't share
For nonaffiliates	s to market to you	No	We don't share
Questions?	Call toll-free 1-877-217-4682 or go to w	www.nvb.com	

What We Do	
How does Nodaway Valley Bank protect my personal information?	To protect your personal information from unauthorized access and use, we use security measures that comply with federal law. These measures include computer safeguards and secured files and buildings. We maintain physical, electronic and procedural safeguards to protect this information and we restrict access to information about you to those employees for whom access is appropriate.
How does Nodaway Valley Bank collect my personal information? Why can't L limit all sharing?	<ul> <li>Pay your bills</li> <li>Apply for a loan</li> <li>We also collect your personal information from others, such as credit bureaus or other companies.</li> </ul>
Why can't I limit all sharing?	<ul> <li>Federal law gives you the right to limit only</li> <li>sharing for affiliates' everyday business purposes - information about your creditworthiness</li> <li>affiliates from using your information to market to you</li> <li>sharing for nonaffiliates to market to you</li> <li>State laws and individual companies may give you additional rights to limit sharing. See below for more on your rights under state law.</li> </ul>
Definitions	
Affiliates	<ul> <li>Companies related by common ownership or control. They can be financial and non-financial companies.</li> <li>Nodaway Valley Bank does not share with our affiliates.</li> </ul>
Nonaffiliates	<ul> <li>Companies not related by common ownership or control. They can be financial and non-financial companies.</li> <li>Nodaway Valley Bank does not share with nonaffiliates so they can market to you.</li> </ul>
Joint Marketing	<ul> <li>A formal agreement between nonaffiliated financial companies that together market financial products or services to you.</li> <li>Our joint marketing partners include credit card companies.</li> </ul>

#### **Other Important Information**

For Alaska, Illinois, Maryland and North Dakota Customers. We will not share personal information with nonaffiliates either for them to market to you or for joint marketing - without your authorization.

**For California Customers.** We will not share personal information with nonaffiliates either for them to market to you or for joint marketing - without your authorization. We will also limit our sharing of personal information about you with our affiliates to comply with all California privacy laws that apply to us.

For Massachusetts, Mississippi and New Jersey Customers. We will not share personal information from deposit or share relationships with nonaffiliates either for them to market to you or for joint marketing - without your authorization.

#### **For Vermont Customers**

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- We will not disclose information about your creditworthiness to our affiliates and will not disclose your personal information, financial information, credit report, or health information to nonaffiliated third parties to market to you, other than as permitted by Vermont law, unless you authorize us to make those disclosures.
- Additional information concerning our privacy policies can be found at www.nvb.com or call 1-877-217-4682.

# Your home loan toolkit A step-by-step guide





Consumer Financial Protection Bureau

# How can this toolkit help you?

Buying a home is exciting and, let's face it, complicated. This booklet is a toolkit that can help you make better choices along your path to owning a home.

# After you finish this toolkit:

•	You'll know the most important steps you need to take to <b>get the best mortgage</b> for your situation	Section 1: Page 3
•	You'll better <b>understand your closing costs</b> and what it takes to buy a home	Section 2: Page 16
•	You'll see a few ways to <b>be a successful homeowner</b>	Section 3: Page 24

# How to use the toolkit:

The location symbol orients you to where you are in the home buying process.

- The pencil tells you it is time to get out your pencil or pen to circle, check, or fill in numbers.
- **Q** The magnifying glass highlights tips to help you research further to find important information.
- The speech bubble shows you conversation starters for talking to others and gathering more facts.

# About the CFPB

The Consumer Financial Protection Bureau is a federal agency that helps consumer finance markets work by making rules more effective, by consistently and fairly enforcing those rules, and by empowering consumers to take more control over their economic lives.

Have a question about a common consumer financial product or problem? You can find answers by visiting <u>consumerfinance.gov/askcfpb</u>. Have an issue with a mortgage, student loan, or other financial product or service? You can submit a complaint to the CFPB. We'll forward your complaint to the company and work to get you a response. Turn to the back cover for details on how to submit a complaint or call us at (855) 411-2372.

This booklet was created to comply with federal law pursuant to 12 U.S.C. 2604, 12 CFR 1024.6, and 12 CFR 1026.19(g).

# Choosing the best mortgage for you

# You're starting to look for a mortgage or want to confirm you made a good decision.

To make the most of your mortgage, you need to decide what works for you and then shop around to find it. In this section, you'll find eight steps to get the job done right.

# 1. Define what affordable means to you

Only you can decide how much you are comfortable paying for your housing each month. In most cases, your lender can consider only if you are able to repay your mortgage, not whether you will be comfortable repaying your loan. Based on your whole financial picture, think about whether you want to take on the mortgage payment plus the other costs of homeownership such as appliances, repairs, and maintenance.

#### IN THIS SECTION

- 1. Define what affordable means to you
- 2. Understand your credit
- **3.** Pick the mortgage type that works for you
- **4.** Choose the right down payment for you
- 5. Understand the tradeoff between points and interest rate
- 6. Shop with several lenders
- 7. Choose your mortgage
- **8.** Avoid pitfalls and handle problems

# THE TALK

Ask your spouse, a loved one, or friend about what affordable means to you:

- "What's more important-a bigger home with a larger mortgage or more financial flexibility?"
- "How much do we want to budget for all the monthly housing costs, including repairs, furniture, and new appliances?"
- "What will a mortgage payment mean for other financial goals?"

**KNOW YOUR NUMBERS** 

Calculate the home payment you can take on by filling in the worksheets below:

Think about what an affordable home loan looks like for you. These worksheets can help. First, estimate your total monthly home payment. Second, look at the percentage of your income that will go toward your monthly home payment. Third, look at how much money you will have available to spend on the rest of your monthly expenses.

# Step 1. Estimate your total monthly home payment by adding up the items below

Your **total monthly home payment** is more than just your mortgage. There are more expenses that go along with owning your home. Start with estimates and adjust as you go.

#### **MONTHLY ESTIMATE**

Principal and interest (P&I) Your principal and interest payment depends on your home loan amount, the interest rate, and the number of years it takes to repay the loan. Principal is the amount you pay each month to reduce the loan balance. Interest is the amount you pay each month to borrow money. Many principal and interest calculators are available online.	\$
Mortgage insurance Mortgage insurance is often required for loans with less than a 20% down payment.	+ \$
<b>Property taxes</b> The local assessor or auditor's office can help you estimate property taxes for your area. If you know the yearly amount, divide by 12 and write in the monthly amount.	+ \$
<b>Homeowner's insurance</b> You can call one or more insurance agents to get an estimate for homes in your area. Ask if flood insurance is required.	+ \$
Homeowner's association or condominium fees, if they apply Condominiums and other planned communities often require homeowner's association (HOA) fees.	+ \$
My estimated total monthly home payment	= \$

# Step 2. Estimate the percentage of your income spent on your monthly home payment

Calculate the percentage of your total monthly income that goes toward your total monthly home payment each month. A mortgage lending rule of thumb is that your total monthly home payment should be at or below 28% of your total monthly income before taxes. Lenders may approve you for more or for less depending on your overall financial picture.

\$

My estimated total monthly home payment (from step 1)

 $\times 100 =$ 

%

My total monthly income before taxes

Percentage of my income going toward my monthly home payment

## Step 3. Estimate what is left after subtracting your monthly debts

To determine whether you are comfortable with your total monthly home payment, figure out how much of your income is left after you pay for your housing plus your other monthly debts.

Total monthly income <i>after</i> taxes	\$
My estimated total monthly home payment (from step 1)	
Monthly car payment(s)	- \$
Monthly student loan payment(s)	-\$
Monthly credit card payment(s)	- \$
Other monthly payments, such as child support or alimony	- \$
Total monthly income minus all debt payments This money must cover your utilities, groceries, child care, health insurance, repairs, and everything else. If this isn't enough, consider options such as buying a less expensive home or paying down debts.	= \$

# Step 4. Your choice

I am comfortable with a total monthly home payment of: 5

# 2. Understand your credit

Your credit, your credit scores, and how wisely you shop for a loan that best fits your needs have a significant impact on your mortgage interest rate and the fees you pay. To improve your credit and your chances of getting a better mortgage, get current on your payments and stay current. About 35% of your credit scores are based on whether or not you pay your bills on time. About 30% of your credit scores are based on how much debt you owe. That's why you may want to consider paying down some of your debts.

# $\mathbf{Q}$ research starter

Check out interest rates and make sure you're getting the credit you've earned.

- Get your credit report at annualcreditreport.com and check it for errors. If you find mistakes, submit a request to each of the credit bureaus asking them to fix the mistake. For more information about correcting errors on your credit report, visit consumerfinance.gov/askcfpb.
- □ For more on home loans and credit, visit consumerfinance.gov/owning-a-home.

#### NOW

- If your credit score is below 700, you will likely pay more for your mortgage.
- Most credit scoring models are built so you can shop for a mortgage within a certain period–generally between 14 days and 45 days–with little or no impact on your score. If you shop outside of this period, any change triggered by shopping should be minor–a small price to pay for saving money on a mortgage loan.

# IN THE FUTURE

- If you work on improving your credit and wait to buy a home, you will likely save money. Some people who improve their credit save \$50 or \$100 on a typical monthly mortgage payment.
- An average consumer who adopts healthy credit habits, such as paying bills on time and paying down credit cards, could see a credit score improvement in three months or more.

#### TIP

Be careful making any big purchases on credit before you close on your home. Even financing a new refrigerator could make it harder for you to get a mortgage.

#### TIP

Correcting errors on your credit report may raise your score in 30 days or less. It's a good idea to correct errors before you apply for a mortgage.



□ I will go with the credit I have.

OR

□ I will wait a few months or more and work to improve my credit.

# **3.** Pick the mortgage type-fixed or adjustable-that works for you

With a **fixed-rate mortgage**, your principal and interest payment stays the same for as long as you have your loan.

- Consider a fixed-rate mortgage if you want a predictable payment.
- You may be able to refinance later if interest rates fall or your credit or financial situation improves.

With an **adjustable-rate mortgage (ARM)**, your payment often starts out lower than with a fixed-rate loan, but your rate and payment could increase quickly. It is important to understand the trade-offs if you decide on an ARM.

- Your payment could increase a lot, often by hundreds of dollars a month.
- Make sure you are confident you know what your maximum payment could be and that you can afford it.

Planning to sell your home within a short period of time? That's one reason some people consider an ARM. But, you probably shouldn't count on being able to sell or refinance. Your financial situation could change. Home values may go down or interest rates may go up.

You can learn more about ARMs in the Consumer Handbook on Adjustable Rate Mortgages (files.consumerfinance.gov/f/201401\_cfpb\_booklet\_charm.pdf) or by visiting consumerfinance.gov/owning-a-home.



□ I prefer a fixed-rate mortgage.

**OR** I prefer an adjustable-rate mortgage.

# Check for risky loan features

Some loans are safer and more predictable than others. It is a good idea to make sure you are comfortable with the risks you are taking on when you buy your home. You can find out if you have certain types of risky loan features from the Loan Terms section on the first page of your Loan Estimate.

A **balloon payment** is a large payment you must make, usually at the end of your loan repayment period. Depending on the terms of your loan, the balloon payment could be as large as the entire balance on your mortgage.

A **prepayment penalty** is an amount you have to pay if you refinance or pay off your loan early. A prepayment penalty may apply even if you sell your home.

TIP

Many borrowers with ARMs underestimate how much their interest rates can rise.

# 4. Choose the right down payment for you

A down payment is the amount you pay toward the home yourself. You put a percentage of the home's value down and borrow the rest through your mortgage loan.

### YOUR CHOICE Check one:

# YOUR DOWN PAYMENT WHAT THAT MEANS FOR YOU

I will put down 20% or more.	A 20% or higher down payment likely provides the best rates and most options. However, think twice if the down payment drains all your savings.
<ul> <li>I will put down</li> <li>between 5%</li> <li>and 19%.</li> </ul>	You probably have to pay higher interest rates or fees. Lenders most likely require <b>private mortgage insurance (PMI)</b> . PMI is an insurance policy that lets you make a lower down payment by insuring the lender against loss if you fail to pay your mortgage.
	Keep in mind when you hear about "no PMI" offers that doesn't mean zero cost. No PMI offers often have higher interest rates and may also require you to take out a second mortgage. Be sure you understand the details.
I will make no down payment or a small one of less than 5%.	Low down payment programs are typically more expensive because they may require mortgage insurance or a higher interest rate. Look closely at your total fees, interest rate, and monthly payment when comparing options.
	Ask about loan programs such as:
	<ul> <li>Conventional loans that may offer low down payment options.</li> </ul>
	<ul> <li>FHA, which offers a 3.5% down payment program.</li> </ul>
	<ul> <li>VA, which offers a zero down payment option for qualifying veterans.</li> </ul>
	<ul> <li>USDA, which offers a similar zero down payment program for eligible borrowers in rural areas.</li> </ul>

# The advantages of prepayment

**Prepayment** is when you make additional mortgage payments so you pay down your mortgage early. This reduces your overall cost of borrowing, and you may be able to cancel your private mortgage insurance early and stop paying the premium. Especially if your down payment is less than 20%, it may make sense to make additional payments to pay down your loan earlier. TIP

Prepayment is your choice. You don't have to sign up for a program or pay a fee to set it up.

# **5.** Understand the trade-off between points and interest rate

**Points** are a percentage of a loan amount. For example, when a loan officer talks about one point on a \$100,000 loan, the loan officer is talking about one percent of the loan, which equals \$1,000. Lenders offer different interest rates on loans with different points. There are three main choices you can make about points. You can decide you don't want to pay or receive points at all. This is called a **zero point loan**. You can pay points at closing to receive a lower interest rate. Or you can choose to have points paid to you (also called **lender credits**) and use them to cover some of your closing costs.

The example below shows the trade-off between points as part of your closing costs and interest rates. In the example, you borrow \$180,000 and qualify for a 30-year fixed-rate loan at an interest rate of 5.0% with zero points. Rates currently available may be different than what is shown in this example.

RATE	4.875%	5.0%	5.125%
POINTS	+0.375	0	-0.375
YOUR SITUATION	You plan to keep your mortgage for a long time. You can afford to pay more cash at closing.	You are satisfied with the market rate without points in either direction.	You don't want to pay a lot of cash upfront and you can afford a larger mortgage payment.
YOU MAY CHOOSE	Pay points now and get a lower interest rate. This will save you money over the long run.	Zero points.	Pay a higher interest rate and get a lender credit toward some or all of your closing costs.
WHAT THAT MEANS	You might agree to pay \$675 more in closing costs, in exchange for a lower rate of 4.875%. <b>Now:</b> You <b>pay</b> \$675 <b>Over the life of the loan:</b> Pay \$14 <b>less</b> each month	With no adjustments in either direction, it is easier to understand what you're paying and to compare prices.	You might agree to a higher rate of 5.125%, in exchange for \$675 toward your closing costs. <b>Now:</b> You <b>get</b> \$675 <b>Over the life of the loan:</b> Pay \$14 <b>more</b> each month

### COMPARE THREE SCENARIOS OF HOW POINTS AFFECT INTEREST RATE

# 6. Shop with several lenders

You've figured out what affordable means for you. You've reviewed your credit and the kind of mortgage and down payment that best fits your situation. Now is the time to start shopping seriously for a loan. The work you do here could save you thousands of dollars over the life of your mortgage.

# SATHER FACTS AND COMPARE COSTS

### $\hfill\square$ Make a list of several lenders you will start with

Mortgages are typically offered by community banks, credit unions, mortgage brokers, online lenders, and large banks. These lenders have loan officers you can talk to about your situation.

 $\hfill\square$  Get the facts from the lenders on your list

Find out from the lenders what loan options they recommend for you, and the costs and benefits for each. For example, you might find a discount is offered for borrowers who have completed a home buyer education program.

### □ Get at least three offers-in writing-so that you can compare them

Review the decisions you made on **pages 4 to 8** to determine the loan type, down payment, total monthly home payment and other features to shop for. Now ask at least three different lenders to give you a **Loan Estimate**, which is a standard form showing important facts about the loan. It should be sent to you within three days, and it shouldn't be expensive. Lenders can charge you only a small fee for getting your credit report–and some lenders provide the Loan Estimate without that fee.

#### Compare Total Loan Costs

Review your Loan Estimates and compare Total Loan Costs, which you can see under *Section D* at the bottom left of the second page of the Loan Estimate. **Total Loan Costs** include what your lender charges to make the loan, as well as costs for services such as appraisal and title. The third page of the Loan Estimate shows the **Annual Percentage Rate** (APR), which is a measure of your costs over the loan term expressed as a rate. Also shown on the third page is the **Total Interest Percentage** (TIP), which is the total amount of interest that you pay over the loan term as a percentage of your loan amount. **You can use APR and TIP to compare loan offers.** 

# $\mathbf{Q}$ RESEARCH STARTER

Loan costs can vary widely from lender to lender, so this is one place where a little research may help you save a lot of money. Here's how:

- □ Ask real estate and title professionals about average costs in your area.
- □ Learn more about loan costs, and get help comparing options, at consumerfinance.gov/owning-a-home.

#### **10** YOUR HOME LOAN TOOLKIT

TIP

A loan officer is not necessarily shopping on your behalf or providing you with the best fit or lowest cost loan.

#### TIP

It is illegal for a lender to pay a loan officer more to steer you into a higher cost loan.

# THE TALK

Talking to different lenders helps you to know what options are available and to feel more in control. Here is one way to start the conversation:

"This mortgage is a big decision and I want to get it right. Another lender is offering me a different loan that may cost less. Let's talk about what the differences are and whether you may be able to offer me the best deal."

## TRACK YOUR LOAN OFFERS

*Fill in the blanks for these important factors:* 

	LOAN OFFER 1	LOAN OFFER 2	LOAN OFFER 3
Lender name			
Loan amount	\$	\$	\$
Interest rate	%	%	%
	□ Fixed □ Adjustable	□ Fixed □ Adjustable	□ Fixed □ Adjustable
Monthly principal and interest	\$	\$	\$
Monthly mortgage insurance	\$	\$	\$
Total Loan Costs (See section D on the second page of your Loan Estimate.)	\$	\$	\$

My best loan offer is: \_\_\_\_\_

# 7. Choose your mortgage

You've done a lot of hard work to get this far! Now it is time to make your call.

# S CONFIRM YOUR DECISION

Check the box if you agree with the statement:

- $\Box$  I can repay this loan.
- □ I am comfortable with my monthly payment.
- □ I shopped enough to know this is a good deal for me.
- □ There are no risky features such as a balloon payment or prepayment penalty I can't handle down the road.
- □ I know whether my principal and interest payment will increase in the future.

Still need advice? The U.S. Department of Housing and Urban Development (HUD) sponsors housing counseling agencies throughout the country to provide free or low-cost advice. To find a HUD-approved housing counselor visit **consumerfinance.gov/find-a-housing-counselor** or call HUD's interactive voice system at (800) 569-4287.

# Intent to proceed

When you receive a Loan Estimate, the lender has not yet approved or denied your loan. Up to this point, they are showing you what they expect to offer if you decide to move forward with your application. You have not committed to this lender. In fact, you are not committed to any lender before you have signed final closing documents.

Once you have found your best mortgage, the next step is to tell the loan officer you want to proceed with that mortgage application. This is called expressing your **intent to proceed**. Lenders have to wait until you express your intent to proceed before they require you to pay an application fee, appraisal fee, or most other fees.

# Rate lock

Your Loan Estimate may show a rate that has been "locked" or a rate that is "floating," which means it can go up or down. Mortgage interest rates change daily, sometimes hourly. A **rate lock** sets your interest rate for a period of time. Rate locks are typically available for 30, 45, or 60 days, and sometimes longer.

The interest rate on your Loan Estimate is not a guarantee. If your rate is floating and it is later locked, your interest rate will be set at that later time. Also, if there are changes in your application—including your loan amount, credit score, or verified income—your rate and terms will probably change too. In those situations, the lender gives you a revised Loan Estimate.

There can be a downside to a rate lock. It may be expensive to extend if your transaction needs more time. And, a rate lock may lock you out of better market pricing if rates fall.

# THE TALK

Rate lock policies vary by lender. Choosing to lock or float your rate can make an important difference in your monthly payment. To avoid surprises, ask:

"What does it mean if I lock my rate today?"

"What rate lock time frame does this Loan Estimate provide?"

"Is a shorter or longer rate lock available, and at what cost?"

"What if my closing is delayed and the rate lock expires?"

"If I lock my rate, are there any conditions under which my rate could still change?"

# 8. Avoid pitfalls

WHAT NOT TO DO	WHY?
Don't sign documents where important details are left blank or documents you don't understand.	You are agreeing to repay a substantial amount of money over an extended period of time. Make sure you know what you are getting into and protect yourself from fraud.
Don't assume you are on your own.	HUD-approved housing counselors can help you navigate the process and find programs available to help first-time homebuyers. You can find a HUD-approved housing counselor in your area at consumerfinance.gov/find-a-housing-counselor or call HUD's interactive voice system at (800) 569-4287.
Don't take on more mortgage than you want or can afford.	Make certain that you want the loan that you are requesting and that you are in a position to live up to your end of the bargain.
Don't count on refinancing, and don't take out a loan if you already know you will have to change it later.	If you are not comfortable with the loan offered to you, ask your lender if there is another option that works for you. Keep looking until you find the right loan for your situation.
Don't fudge numbers or documents.	You are responsible for an accurate and truthful application. Be upfront about your situation. Mortgage fraud is a serious offense.
Don't hide important financial information.	Hiding negative information may delay or derail your loan application.

# Handle problems

WHAT HAPPENED	WHAT TO DO ABOUT IT
I have experienced a problem with my loan application or how my loan officer is treating me.	Ask to talk to a supervisor. It may be a good idea to talk to the loan officer first, and if you are not satisfied, ask to speak with a supervisor.
I think I was unlawfully discriminated against when I applied for a loan or when I tried to buy a home.	The Fair Housing Act and Equal Credit Opportunity Act prohibit housing and credit discrimination. If you think you have been discriminated against during any part of the mortgage process, you can submit a complaint and describe what happened. To do so, you can call the Consumer Financial Protection Bureau at (855) 411-2372 or visit consumerfinance.gov/complaint. Submit a complaint to the U.S. Department of Housing and Urban Development (HUD) by calling (800) 669-9777, TTY (800) 927- 9275. Or, file a complaint online at HUD.gov. You can find more information about your rights and how to submit a complaint with the CFPB at consumerfinance.gov/fair-lending.
l have a complaint.	Submit a complaint to the Consumer Financial Protection Bureau if you have problems at any stage of the mortgage application or closing process, or later if you have problems making payments or become unable to pay. You can call (855) 411-2372 or visit consumerfinance.gov/complaint.
I think I may have been the victim of a predatory lender or a loan fraud.	Don't believe anyone who tells you they are your "only chance to get a loan," or that you must "act fast." Learn the warning signs of predatory lending and protect yourself. Find more information at portal.hud.gov/hudportal/HUD?src=/program_ offices/housing/sfh/hcc/OHC_PREDLEND/OHC_LOANFRAUD. You could learn more about your loan officer at nmlsconsumeraccess.org.

# Your closing

You've chosen a mortgage. Now it's time to select and work with your closing agent.

Once you've applied for a mortgage, you may feel like you're done. But mortgages are complicated and you still have choices to make.

# 1. Shop for mortgage closing services

Once you've decided to move forward with a lender based on the Loan Estimate, you are ready to shop for the **closing agent** who gathers all the legal documents, closes the loan, and handles the money involved in your purchase. After you apply for a loan, your lender gives you a list of companies that provide closing services. You may want to use one of the companies on the list. Or, you may be able to choose companies that are not on the list if your lender agrees to work with your choice. The seller cannot require you to buy a title insurance policy from a particular title company.

# **Closing agent**

In most of the country, a settlement agent does your closing. In other states, particularly several states in the West, the person is known as an escrow agent. And in some states, particularly in the Northeast and South, an attorney may be required.

# ${f Q}$ research starter

When you compare closing agents, look at both cost and customer service.

□ Ask your real estate professional and your friends. These people may know companies they would recommend. Be sure to ask how that company handled problems and if they have a good reputation.

### IN THIS SECTION

- 1. Shop for mortgage closing services
- 2. Review your revised Loan Estimate
- **3.** Understand and use your Closing Disclosure

#### TIP

Settlement services may feel like a drop in the bucket compared to the cost of the home. But in some states borrowers who shop around may save hundreds of dollars.  Review the list of companies your lender gave you. Select a few companies on the list and ask for references from people who recently bought a home. Ask those people how the company handled problems that came up during the transaction.

# Title insurance

When you purchase your home, you receive a document most often called a deed, which shows the seller transferred their legal ownership, or "title," to the home to you. **Title insurance** can provide protection if someone later sues and says they have a claim against the home. Common claims come from a previous owner's failure to pay taxes or from contractors who say they were not paid for work done on the home before you purchased it.

Most lenders require a **Lender's Title Insurance** policy, which protects the amount they lent. You may want to buy an **Owner's Title Insurance** policy, which protects your financial investment in the home. The Loan Estimate you receive lists the Owner's Title Insurance policy as optional if your lender does not require the policy as a condition of the loan.

Depending on the state where you are buying your home, your title insurance company may give you an itemized list of fees at closing. This itemized list may be required under state law and may be different from what you see on your Loan Estimate or Closing Disclosure. That does not mean you are being charged more. If you add up all the title-related costs your title insurance company gives you, it should match the totals of all the title-related costs you see on your Loan Estimate or Closing Disclosure. When comparing costs for title insurance, make sure to compare the bottom line total.

# Home inspector and home appraiser

When you are considering buying a home, it is smart to check it out carefully to see if it is in good condition. The person who does this for you is called a **home inspector**. The inspector works for you and should tell you whether the home you want to buy is in good condition and whether you are buying a "money pit" of expensive repairs. Get your inspection before you are finally committed to buy the home.

A home inspector is different from a **home appraiser**. The appraiser is an independent professional whose job is to give the lender an estimate of the home's market value. You are entitled to a copy of the appraisal prior to your closing. This allows you to see how the price you agreed to pay compares to similar and recent property sales in your area.

# 2. Review your revised Loan Estimate

When important information changes, your lender is required to give you a new Loan Estimate that shows your new loan offer.

It is illegal for a lender to quote you low fees and costs for its services on your Loan Estimate and then surprise you with much higher costs in a revised Loan Estimate or Closing Disclosure. However, a lender may change the fees it quotes you for its services if the facts on your application were wrong or changed, you asked for a change, your lender found you did not qualify for the original loan offer, or your Loan Estimate expired.

Here are common reasons why your Loan Estimate might change:

- You decided to change loan programs or the amount of your down payment.
- The appraisal on the home you want to buy came in higher or lower than expected.
- You took out a new loan or missed a payment and that has changed your credit.
- Your lender could not document your overtime, bonus, or other income.

# THE TALK

If your Loan Estimate is revised you should look it over to see what changed. Ask your lender:

"Can you explain why I received a new Loan Estimate?"

"How is my loan transaction different from what I was originally expecting?"

"How does this change my loan amount, interest rate, monthly payment, cash to close, and other loan features?"

# 3. Understand and use your Closing Disclosure

You've chosen a home you want to buy and your offer has been accepted. You've also applied for and been approved for a mortgage. Now you are ready to take legal possession of the home and promise to repay your loan.

At least three days before your closing, you should get your official **Closing Disclosure**, which is a five-page document that gives you more details about your loan, its key terms, and how much you are paying in fees and other costs to get your mortgage and buy your home.

Many of the costs you pay at closing are set by the decisions you made when you were shopping for a mortgage. Charges shown under "services you can shop for" may increase at closing, but generally by no more than 10% of the costs listed on your final Loan Estimate.

The Closing Disclosure breaks down your closing costs into two big categories:

### YOUR LOAN COSTS

- The lender's Origination Costs to make or "originate" the loan, along with application fees and fees to underwrite your loan.
   Underwriting is the lender's term for making sure your credit and financial information is accurate and you meet the lender's requirements for a loan.
- Discount points-that is, additional money you pay up front to reduce your interest rate.
- Services you shopped for, such as your closing or settlement agent and related title costs.
- Services your lender requires for your loan. These include appraisals and credit reports.

### OTHER COSTS

- Property taxes.
- Homeowner's insurance premiums. You can shop around for homeowner's insurance from your current insurance company, or many others, until you find the combination of premium, coverage, and customer service that fits your situation. Your lender will ask you for proof you have an insurance policy on your new home.
- Any portion of your total mortgage payment you must make before your first full payment is due.
- Flood insurance, if required.

# $\mathbf{Q}$ RESEARCH STARTER

Get tips, a step-by-step checklist, and help with the rest of the documents you'll see at closing at consumerfinance.gov/owning-a-home.

# What is your Closing **Disclosure?**

The five-page Closing Disclosure sums up the terms of your loan and what you pay at closing. You can easily compare the numbers to the Loan Estimate you received earlier. There should not be any significant changes other than those you have already agreed to.

Take out your own Closing Disclosure, or review the example here. Double-check that you clearly understand what you'll be expected to pay-over the life of your loan and at closing.

#### **ON PAGE 1 OF 5**

#### Loan terms

Review your monthly payment. Part of it goes to repay what you borrowed (and may build equity in your new home), and part of it goes to pay interest (which doesn't build equity). Equity is the current market value of your home minus the amount you still owe on your mortgage.

#### **Costs at Closing**

Be prepared to bring the full "Cash to Close" amount with you to your closing. This amount includes your down payment and closing costs. The closing costs are itemized on the following pages.

#### **Closing Disclosure**

Closing Informa	tion	Transactio	on Information
Date Issued	4/15/2013	Borrower	Michael Jones and Mary Stone
Closing Date	4/15/2013		123 Anywhere Street
Disbursement Date	4/15/2013		Anytown, ST 12345
Settlement Agent	Epsilon Title Co.	Seller	Steve Cole and Amy Doe
File #	12-3456		321 Somewhere Drive
Property	456 Somewhere Ave		Anytown, ST 12345
	Anytown, ST 12345	Lender	Ficus Bank
Sale Price	\$180,000		

This form is a statement of final loan terms and closina costs. Compare this document with your Loan Estimate.

on Information	Loan Info	rmation
Michael Jones and Mary Stone	Loan Term	30 years
123 Anywhere Street	Purpose	Purchas
Anytown, ST 12345	Product	Fixed Ra
Steve Cole and Amy Doe		
321 Somewhere Drive	Loan Type	🗷 Conv
Anytown, ST 12345		UVA 🗆
Ficus Bank	Loan ID #	123456
	MIC #	000654
Can this amount increa	se after closing	?

Purchase Fixed Rate luct ☑ Conventional □FHA Туре UVA D. 123456789 ID # 000654321

Loan Terms			
Loan Terms		Can this amount	increase after closing?
Loan Amount	\$162,000	NO	
Interest Rate	3.875%	NO	
Monthly Principal & Interest See Projected Payments below for your Estimated Total Monthly Payment	\$761.78	NO	
		Does the loan ha	ve these features?
Prepayment Penalty		YES • As high first 2 ye	<b>as \$3,240</b> if you pay off the loan during the ars
Balloon Payment		NO	
Projected Payments		V	
Payment Calculation		Years 1-7	Years 8-30
Principal & Interest		\$761.78	\$761.78
Mortgage Insurance	+	82.35	+ —
Estimated Escrow Amount can increase over time	+	206.13	+ 206.13
Estimated Total Monthly Payment		\$1,050.26	\$967.91
Estimated Taxes, Insurance & Assessments Amount can increase over time See page 4 for details	\$356.13 a month	This estimate includ Property Taxes Homeowner's Insu Other: Homeowner See Escrow Account on p costs separately.	rance YES
Costs at Closing			
	\$9,712.10	Includes \$4,694.05 in Loan ( in Lender Credits. See page 2	Costs + \$5,018.05 in Other Costs – \$0 for details.
Closing Costs		in zender ereditsi see page z	

Closing Disclosure, page 1. The most important facts about your loan are on the first page.

#### ON PAGE 2 OF 5

#### **Total Loan Costs**

Origination charges are fees your lender charges to make your loan. Some closing costs are fees paid to the providers selected by your lender. Some are fees you pay to providers you chose on your own.

#### Prepaids

Homeowner's insurance is often paid in advance for the first full year. Also, some taxes and other fees need to be paid in advance.

		Borrow	er-Paid	Seller-P	aid	Paid by
Loan Costs		At Closing	Before Closing	At Closing B	efore Closing	Others
. Origination Charges		\$1,80	02.00			
0.25 % of Loan Amount (Point	s)	\$405.00				
2 Application Fee 3 Underwriting Fee		\$300.00 \$1,097.00				
4		\$1,097.00				
5						
16						
8						
8. Services Borrower Did Not Sh	on For	\$23	6.55			
Appraisal Fee	to John Smith Appraisers Inc.	725	5.55			\$405.00
2 Credit Report Fee	to Information Inc.		\$29.80			
3 Flood Determination Fee	to Info Co.	\$20.00				
4 Flood Monitoring Fee	to Info Co.	\$31.75				
5 Tax Monitoring Fee 6 Tax Status Research Fee	to Info Co.	\$75.00 \$80.00				
7	to mio co.	\$80.00				
18						
19						
0						
. Services Borrower Did Shop F		\$2,65	55.50			
1 Pest Inspection Fee	to Pests Co.	\$120.50				
2 Survey Fee 3 Title – Insurance Binder	to Surveys Co. to Epsilon Title Co.	\$85.00 \$650.00				
4 Title – Lender's Title Insurance	to Epsilon Title Co.	\$500.00				
5 Title – Settlement Agent Fee	to Epsilon Title Co.	\$500.00				
6 Title – Title Search	to Epsilon Title Co.	\$800.00				
)7						
08 D. TOTAL LOAN COSTS (Borrowe	Daid)	\$4,69	4.05			
	er-Paid)					
Loan Costs Subtotals (A + B + C)		\$4,664.25	\$29.80			
Loan Costs Subtotals (A + B + C) Other Costs			\$29.80			
.oan Costs Subtotals (A + B + C) Other Costs . Taxes and Other Government I		\$85	\$29.80			
oan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government I Recording Fees	Deed: \$40.00 Mortgage: \$45.00		\$29.80	\$950.00		
oan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government I I Recording Fees 12 Transfer Tax		\$85	\$29.80	\$950.00		
oan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government I Recording Fees 2. Transfer Tax . Prepaids	Deed: \$40.00 Mortgage: \$45.00 to Any State	\$85 \$85.00	\$29.80	\$950.00		
coan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government Il Recording Fees 2 Transfer Tax Repealds Il Homeowner's Insurance Premium 2 Mortgage Insurance Premium	Deed: \$40.00         Mortgage: \$45.00           to Any State	\$85 \$85.00 \$2,12 \$1,209.96	\$29.80	\$950.00		
coan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government i Recording Fees 2 Transfer Tax Prepaids 1 Homeowner's Insurance Premium 2 Mortgage Insurance Premium 3 Prepaid Insurance Premium (	Deed: \$40.00         Mortgage: \$45.00           to Any State	\$85 \$85.00 \$2,12 \$1,209.96 \$279.04	\$29.80	\$950.00		
coan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government I 1 Recording Fees 2 Transfer Tax 3 Prepaids 1 Homeowner's Insurance Premium 2 Mortgage Insurance Premium 3 Prepaid Interest (\$17.44 per 4 Property Taxes (6 mo.) to Any	Deed: \$40.00         Mortgage: \$45.00           to Any State	\$85 \$85.00 \$2,12 \$1,209.96	\$29.80	\$950.00		
coan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government I 11 Recording Fees 12 Transfer Tax Prepaids 11 Homeowner's Insurance Premium 13 Prepaid Interest (\$17.44 per d 44 Property Taxes ( 6 mo.) to Any 15	Deed: \$40.00 Mortgage: \$45.00 to Any State um (12 mo.) to Insurance Co. ( mo.) lay from 4/15/13 to 5/1/13 ) (County USA	\$85 \$85.00 \$2,12 \$1,209.96 \$279.04 \$631.80	\$29.80	\$950.00		
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Loan Costs Subtotals (A + B + C)  Other Costs  Taxes and Other Government I  Recording Fees  Taxes and Other Government I  Recording Fees  Taxes and Other Government I  Recording Fees  To Mortgage Insurance Premium  To Mortgage Insurance  Property Taxes  Storage  A gargete Adjustment  HOA capital Contribution  HOA Capital Contribution  HOA Capital Contribution  HOA Processing Fee  HOM Processing Fee  Home Inspection Fee  Home Suranty Fee	Deed: \$40.00 Mortgage: \$45.00 to Any State um (12 mo.) to Insurance Co. ( mo.) lay from 4/15/13 to 5/1/13 ) rCounty USA ing 3 per month for 2 mo. per month for 2 mo. 0 per month for 2 mo. to HOA Acre Inc. to HOA Acre Inc.	\$85 \$85.00 \$2,12 \$1,209.96 \$279.04 \$631.80 \$201.66 \$210.60 \$210.60 \$210.60 \$210.60 \$210.60 \$210.60	\$29.80 .00 2.25		\$750.00	
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Loan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government I Recording Fees The Property Taxes The Property Taxes The Aggregate Adjustment Cost Aggregate Cost	Deed: \$40.00 Mortgage: \$45.00 to Amy State um (12 mo.) to Insurance Co. (mo.) lay from 4/15/13 to 5/1/13 ) r County USA ing 3 per month for 2 mo. per month for 2 mo. 0 per month for 2 mo. 0 per month for 2 mo. to HOA Acre Inc. to XTZ Waranty Inc. to Mega I State Broker to Omega Real Estate Broker to Omega Real Estate Broker optional) to Epsilon Title Co.	\$85 \$85.00 \$2,12 \$1,209.96 \$279.04 \$631.80 \$210.60 \$210.60 \$210.60 \$210.60 \$210.60 \$210.60	\$29.80 .00 20.80 2.25	\$450.00 \$5,700.00	\$750.00	
coan Costs Subtotals (A + B + C) Other Costs Taxes and Other Government I Recording Fees Taxes and Other Government I Romowner's Insurance Premit Mortgage Insurance Premit Properly Taxes (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Escrow Payment at Clos Intervent Stroke (6 mo.) to Any Solnitial Stroke (7 mo.) to Any Solnitian S	Deci: \$40.00 Mortgage: \$45.00 to Any State um (12 mo.) to Insurance Co. (mo.) lay from 4/15/13 to 5/1/13) / County USA ing 3 per month for 2 mo. per month for 2 mo. 0 per Month for 2 mo. 10 HOA Acre Inc. to HOA Acre Inc. to HOA Acre Inc. to Englineers Inc. to Alpha Real Estate Broker to Alpha Real Estate Broker to Omega Real Estate Broker to Omega Real Estate Broker poptional) to Epsilon Title Co. er-Paid) H)	\$85 \$85.00 \$279.04 \$279.04 \$631.80 \$411 \$201.66 \$210.60 \$210.60 \$210.60 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00 \$150.00	\$29.80 .00 20.80 2.25 2.25 2.25 2.25	\$450.00 \$5,700.00	\$750.00	
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#### Escrow

An escrow or impound account is a special account where monthly insurance and tax payments are held until they are paid out each year. You get a statement showing how much money your lender or mortgage servicer plans to require for your escrow or impound account.

You also get an annual analysis showing what happened to the money in your account. Your lender must follow federal rules to make sure they do not end up with a large surplus or shortage in your escrow or impound account.

Details of your closing costs appear on page 2 of the Closing Disclosure.

### USE YOUR CLOSING DISCLOSURE TO CONFIRM THE DETAILS OF YOUR LOAN

Circle one. If you answer no, turn to the page indicated for more information:

The interest rate is what I was expecting based on my Loan Estimate.	YES / NO (see page 10)
I know whether I have a prepayment penalty or balloon payment.	YES / NO (see page 7)
I know whether or not my payment changes in future years.	YES / NO (see page 7)
I see whether I am paying points or receiving points at closing.	YES / NO (see page 9)
I know whether I have an escrow account.	YES / NO (see above)

#### ON PAGE 3 OF 5

#### **Calculating Cash to Close**

Closing costs are only a part of the total cash you need to bring to closing.

### **Summaries of Transactions**

The section at the bottom of the page sums up how the money flows among you, the lender, and the seller.

#### **ON PAGE 4 OF 5**

#### Loan Disclosures

Page 4 breaks down what is and is not included in your escrow or impound account. Make sure you understand what is paid from your escrow account and what you are responsible for paying yourself.

> Top image: A summary of important financial information appears on page 3 of the Closing Disclosure.

Bottom image: More details of your loan appear on page 4 of your Closing Disclosure.

Calculating Cash to Close	Use this tab	le to see what i	nas cha	anged from your Loan Estimate.
	Loan Estimate	Final	Did t	his change?
Total Closing Costs (J)	\$8,054.00	\$9,712.10	YES	See Total Loan Costs (D) and Total Other Costs (I)
Closing Costs Paid Before Closing	\$0	- \$29.80	YES	You paid these Closing Costs before closing
Closing Costs Financed (Paid from your Loan Amount)	\$0	\$0	NO	
Down Payment/Funds from Borrower	\$18,000.00	\$18,000.00	NO	
Deposit	- \$10,000.00	- \$10,000.00	NO	
Funds for Borrower	\$0	\$0	NO	
Seller Credits	\$0	- \$2,500.00	YES	See Seller Credits in Section L
Adjustments and Other Credits	\$0	- \$1,035.04	YES	See details in Sections K and L
Cash to Close	\$16,054.00	\$14,147.26		

Summaries of Transactions Use this ta	able to see a sum	nary of your transaction.	
BORROWER'S TRANSACTION		SELLER'S TRANSACTION	
K. Due from Borrower at Closing	\$189,762.30	M. Due to Seller at Closing	\$180,080.00
01 Sale Price of Property	\$180,000.00	01 Sale Price of Property	\$180,000.00
02 Sale Price of Any Personal Property Included in Sale		02 Sale Price of Any Personal Property Included in Sale	
03 Closing Costs Paid at Closing (J)	\$9,682.30	03	
04		04	
Adjustments		05	
05		06	
06		07	
07		08	
Adjustments for Items Paid by Seller in Advance		Adjustments for Items Paid by Seller in Advance	
08 City/Town Taxes to		09 City/Town Taxes to	
09 County Taxes to		10 County Taxes to	
10 Assessments to		11 Assessments to	
11 HOA Dues 4/15/13 to 4/30/13	\$80.00	12 HOA Dues 4/15/13 to 4/30/13	\$80.00
12		13	
13		14	
14		15	
15		16	
L. Paid Already by or on Behalf of Borrower at Closing	\$175,615.04	N. Due from Seller at Closing	\$115,665.04
01 Deposit	\$10,000.00	01 Excess Deposit	
02 Loan Amount	\$162,000.00	02 Closing Costs Paid at Closing (J)	\$12,800.00
03 Existing Loan(s) Assumed or Taken Subject to		03 Existing Loan(s) Assumed or Taken Subject to	
04		04 Payoff of First Mortgage Loan	\$100,000.00
05 Seller Credit	\$2,500.00	05 Payoff of Second Mortgage Loan	

#### Additional Information About This Loan

#### Loan Disclosures

5

01

CLC

- Assumption f you sell or transfer this property to another person, your lender will allow, under certain conditions, this person to assume this loan on the original terms.
- x will not allow assumption of this loan on the original terms

#### Demand Feature

#### Your loan

has a demand feature, which permits your lender to require early repayment of the loan. You should review your note for details. X does not have a demand feature.

#### Late Payment

If your payment is more than 15 days late, your lender will charge a late fee of 5% of the monthly principal and interest payment.

# Negative Amortization (Increase in Loan Amount) Under your loan terms, you

- are scheduled to make monthly payments that do not pay all of are surveyed to that month *y* payments under the pay and on the interest due that month. *y* a payments under the pay and on the interest due that month. *y* as a payment of the payment will likely become larger than your original loan amount. Increases in your loan amount lower the equity you have in this property.
- I can amount lower the equity you have in this property.
  I may have monthly payments that do not pay all of the interest due that month. If you do, your loan amount will increase (negatively amortize), and, as a result, your loan amount may become larger than your original loan amount. Increases in your loan amount lower the equity you have in this property.
- X do not have a negative amortization feature

#### **Partial Payments** Your lender

- 🕱 may accept payments that are less than the full amount due (partial payments) and apply them to your loan
- may hold them in a separate account until you pay the rest of the payment, and then apply the full payment to your loan.
- does not accept any partial payments. If this loan is sold, your new lender may have a different policy.

#### Security Interest

You are granting a security interest in 456 Somewhere Ave., Anytown, ST 12345

You may lose this property if you do not make your payments or satisfy other obligations for this loan.

#### Escrow Account For now, your loan

will have an escrow account (also called an "impound" or "trust" account) to pay the property costs listed below. Without an escrow account, you would pay them directly, possibly in one or two large payments a year. Your lender may be liable for penalties and interest for failing to make a payment.

### Escrow

Escrowed Property Costs over Year 1	\$2,473.56	Estimated total amount over year 1 for your escrowed property costs: Homeowner's Insurance Property Taxes
Non-Escrowed Property Costs over Year 1	\$1,800.00	Estimated total amount over year 1 for your non-escrowed property costs: <i>Homeowner's Association Dues</i> You may have other property costs.
Initial Escrow Payment	\$412.25	A cushion for the escrow account you pay at closing. See Section G on page 2.
Monthly Escrow Payment	\$206.13	The amount included in your total monthly payment.

will not have an escrow account because you declined it you lender does not offer one. You must directly pay your property costs, such as taxes and homeowner's insurance. Contact your lender to ask if your loan can have an escrow account.

_		
No	Escrow	

NO ESCROW	
Estimated Property Costs over Year 1	Estimated total amount over year 1. You must pay these costs directly, possibly in one or two large payments a year.
Escrow Waiver Fee	

#### In the future,

Your property costs may change and, as a result, your escrow payment may change. You may be able to cancel your escrow account, ment may change. You may be able to cancel your escrow account, but if you do, you must pay your property cost directly. If you fail to pay your property taxes, your state or local government may (1) impose fines and penalties or (2) place a tax lien on this property. If you fail to pay any of your property costs, your lender may (1) add the amounts to your loan balance, (2) add an escrow account to your loan, or (3) require you to pay for property insurance that the lender buys on your behalf, which likely would cost more and provide fewer benefits than what you could buy on your own.

you make all paymer mortgage insurance	ns Total you will have paid nts of principal, interes , and loan costs, as scho			Other Disclosur	res		Finance
you make all paymen mortgage insurance Finance Charge. The	nts of principal, interes						
		t,	\$285,803.36	give you a copy at n	o additional cost at least		In additi
	e dollar amount the loa	an will	\$118,830.27	If you have not yet r information listed b Contract Details	eceived it, please contac elow.	t your lender at the	amount
Amount Financed. paying your upfront	The loan amount availa finance charge.	able after	\$162,000.00		ecurity instrument for in you fail to make your pa t on the loan.		pay a lot
the loan term expres	Rate (APR). Your cost ssed as a rate. This is n			<ul> <li>situations in white loan, and</li> </ul>	ch your lender can requir		life of th worthwh
interest rate.			4.174%	Liability after Fore			worthwr
	entage (TIP). The total vill pay over the loan te oan amount.		69.46%	If your lender forecle cover the amount of	oses on this property and unpaid balance on this l	the foreclosure does not oan, the unpaid balance. If you	the best
		I		lose this protection foreclosure. You n	,	bt remaining even after yer for more information.	Annual
				☐ state law does no	t protect you from liabili	ty for the unpaid balance.	Your AP
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loan inforr or ma Finan	terms or costs on this f mation below. To get n ake a complaint, conta incial Protection Bureau	orm, use the nore informa ct the Consu at	e contact ation umer	Refinancing this loa the property value, refinance this loan. <b>Tax Deductions</b> If you borrow more loan amount above	and market conditions. ) than this property is wor this property's fair marke	'ou may not be able to th, the interest on the et value is not deductible	credit st APR is g
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Contact Informat	terms or costs on this f mation below. To get n kee a complaint, conta hcial Protection Bureau Aconsumerfinance.ge	orm, use the nore informa ct the Consu at ov/mortgag	e contact ation Jmer ge-closing	Refinancing this loa the property value, refinance this loan. <b>Tax Deductions</b> If you borrow more loan amount above from your federal in more information. <b>Real Estate Broker</b>	and market conditions. Y than this property is wor this property's fair mark come taxes. You should Real Estate Broker	You may not be able to th, the interest on the et value is not deductible consult a tax advisor for	credit st APR is g your inte APR take all the c
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Loan calculations, disclosures, and contact information for your files are on page 5 of the Closing Disclosure.

#### NOW

- Now you've spent time understanding what you need to do and what you need to pay, as a new homeowner.
- Now is the time to step back and feel sure you want to proceed with the loan.

#### IN THE FUTURE

- If you are not comfortable with your mortgage and your responsibility to make payments, you might not be able to keep your home.
- If you've made a careful decision about what you can afford and the mortgage you wanted, you will be able to balance owning your home and meeting your other financial goals.

#### 5 OF 5

#### harge

to paying back the u are borrowing, you f interest over the oan. This is why it is e to shop carefully for an for your situation.

#### rcentage Rate (APR)

s your total cost of ed as a rate. Your erally higher than est rate, because the into consideration ts of your loan, over m of the loan.

on the Closing is not clear to you, ender or settlement hat does this mean?"

# Owning your home

# Now you've closed on your mortgage and the home is yours.

Owning a home is exciting. And your home is also a large investment. Here's how to protect that investment.

# **1.** Act fast if you get behind on your payments

### IN THIS SECTION

- 1. Act fast if you get behind on your payments
- 2. Keep up with ongoing costs
- **3.** Determine if you need flood insurance
- **4.** Understand Home Equity Lines of Credit (HELOCs) and refinancing

If you fall behind on your mortgage, the company that accepts payments on your mortgage contacts you. This company is your **mortgage servicer**. Your servicer is required to let you know what options are available to avoid foreclosure. Talk to your mortgage servicer if you get into trouble, and call a housing counselor (see **page 12** for contact information). HUD-approved counselors are professionals who can help you, often at little or no charge to you.

Homeowners struggling to pay a mortgage should beware of scammers promising to lower mortgage payments. Only your mortgage servicer can evaluate you for a loan modification. If you suspect a scam you can call (855) 411-2372 or visit consumerfinance.gov/complaint.

# 2. Keep up with ongoing costs

Your mortgage payment is just one part of what it costs to live in your new home. Your escrow account holds your monthly taxes and homeowner's insurance payments-but if you have no escrow account, you need to keep up with these on your own. Your home needs maintenance and repairs, so budget and save for these too.

# 3. Determine if you need flood insurance

Flooding causes more than \$8 billion in damages in the United States in an average year. You can protect your home and its contents from flood damage. Depending on your property location, your home is considered either at high-risk or at moderate-to-low risk for a flood. Your insurance premium varies accordingly. You can find out more about flood insurance at FloodSmart.gov. Private flood insurance could also be available.

Although you may not be required to maintain flood insurance on all structures, you may still wish to do so, and your mortgage lender may still require you to do so to protect the collateral securing the mortgage. If you choose to not maintain flood insurance on a structure, and it floods, you are responsible for all flood losses relating to that structure.

# **4.** Understand Home Equity Lines of Credit (HELOCs) and refinancing

Homeowners sometimes decide they want to borrow against the value of their home to help remodel or pay for other large expenses. One way to do this is with a **Home Equity Line of Credit** (HELOC). You can learn more about HELOCs at files.consumerfinance.gov/f/201401\_cfpb\_booklet\_heloc.pdf.

Financial counselors caution homeowners against using a HELOC to wipe out credit card debt. If you use a HELOC as a quick fix to a serious spending problem, you could end up back in debt and lose your home.

If you decide to take out a HELOC or refinance your mortgage, the Truth in Lending Act (TILA) gives you the **right to rescind**, meaning you can change your mind and cancel the loan. But you can only rescind a refinance or HELOC within three days of receiving a proper notice of the right to rescind from your lender. You cannot rescind if you are using your HELOC to buy a home.

In the case of a refinance, consider how long it will take for the monthly savings to pay for the cost of the refinance. Review the closing costs you paid for your original loan to purchase the home. Refinancing costs can be about the same amount. A common rule of thumb is to proceed only if the new interest rate saves you that amount over about two years (in other words, if you break even in about two years).

# **†** Congratulations!

You have accomplished a lot. It is not easy-you should feel proud of the work you've done.



### **Online tools**

**CFPB** website

Answers to common questions consumerfinance.gov/askcfpb

Tools and resources for home buyers consumerfinance.gov/owning-a-home

Talk to a housing counselor consumerfinance.gov/find-a-housing-counselor



### **General inquiries**

**Consumer Financial Protection Bureau** 1700 G Street NW Washington DC 20552



### Submit a complaint

Online consumerfinance.gov/complaint

By phone

855-411-CFPB (2372); TTY/TDD 855-729-CFPB (2372); 8 a.m. to 8 p.m. Eastern Time, Monday-Friday

## By fax

855-237-2392

#### By mail

Consumer Financial Protection Bureau P.O. Box 4503 Iowa City, Iowa 52244



# **Share your thoughts**

Facebook.com/cfpb

Last updated August 2015

# NODAWAY VALLEY BANK

# Criminals target social media and email to steal information



This is particularly common in real estate transactions because sensitive data (e.g., social security and bank account numbers, wire instructions) is often sent electronically.

# **DO NOT BE THE NEXT VICTIM OF WIRE FRAUD!**

Money wired to a fraudulent account is stolen money that usually is unrecoverable and not covered by insurance.

# Verify

Before you wire funds to anyone, personally meet them or call a verified telephone number (not the telephone number in an email) to confirm, both before and after you act!

# Notify

Immediately notify your banking institution, governmental officials, and Settlement/Title Company if you believe you are a victim of wire fraud.

# Protect yourself from wire fraud in real estate transactions by...

# | Verifying Instructions

Verify emailed wire instructions by immediately calling your trusted escrow officer.

# DO NOT Respond To Emails Seeking Personal/Financial Information

Verify by calling an escrow officer immediately.

# Only Trust Your Known Source Of Information

Never direct, accept or allow anyone in the transaction to consent to accept or change wire transfer instructions without first making a direct personal telephone call to verify the identity of the individual providing those instructions.

It is imperative that this verification call be made only to a number which you previously obtained in person (or through other reliable means) from the individual you know and trust; NOT from a number provided in a subsequent email or wiring instructions.

4/23/2024

